

# Quarterly One-Stop Partner Meeting

## Minutes

March 21, 2023

Agenda Item	Notes	Next Steps
<b>1. Welcome / Introductions and Review of the Agenda</b>	<p>Introductions / Workforce Development Highlights:</p> <p><b>Amy Geren</b> (OSO/CCWI) – Presenting a workshop for an affiliate Maine Street Program in Portland about what business services are available to you and the community. Joining Portland Regional Chamber of Commerce, SBA, and Portland Buy Local.</p> <p><b>Michelle DePatsy</b> (ASPIRE Regional Planner, Rockland area) – Invited – listening in</p> <p><b>Marshall Archer</b> (Fedcap) – Changing delivery of services for job development to a regional approach under one director; five out of eight job developers, growing, all regional markets covered.</p> <p><b>Karen Fraser</b> (MDOL) – Planning summer programming in the arts.</p> <p><b>Brenda Drummond</b> (MDOL) – Employability Skills Program (ESP) Retreat for blind and visually impaired adults coming up in April.</p> <p><b>Libby Stone-Sterling</b> (MDOL) – Creating a new statewide intake unit process as a new way to serve clients and more efficient. This will also give counselors opportunities to give better quality guidance and counseling.</p> <p><b>Alli Novicki</b> (OADS / SCSEP) – Advertisements in paper for recruitment is going well.</p> <p><b>Staci Grasky</b> (MCCS) – Micro Credentials available soon.</p> <p><b>Jim Whitten</b> (SMCC) – Finalized 2<sup>nd</sup> round of Congressionally Directed Spending Community Projects. Rolling out mobile virtual welding labs and mobile robotic labs training at middle/high schools and companies across the state.</p> <p><b>Cait Grant</b> (YCCC) – Ribbon Cutting for new dental assistant lab, started a new cohort this week, and a new partnership with Hospitality Maine.</p> <p><b>Sara Watson</b> (MDOL / BUC) – Communication outreach and equity, creating the most beneficial resources for employment for the public.</p> <p><b>Nate Snow</b> (Learning Works) – New cohort in the summer for 20 youth, new partnership with workforce solutions, streamline workforce development.</p> <p><b>Dave Wurm</b> (Workforce Solutions) – Thinking of creative ways to serve all the people in the Greater Portland area.</p> <p><b>Abby Yamamoto</b> (Hub 8 Adult Ed) – Several pre-apprenticeship programs currently running; Revision Energy Clean Energy Training starting soon.</p>	

	<p><b>Kyle Olson</b> (CCWI) – Afghan Refugee Career Pathway Grant recently launched. Hope is to serve 125+ Afghan refugees throughout the coastal counties and central western Maine regions. Partnership with Workforce Solutions and Adult Education.</p> <p><b>Lisa Robertson</b> (Hub 9 Adult Ed) – CNA trainings going well using a model that students get paid to attend; exploring computer programming and how coding relates to robotic movement.  <a href="https://maineadulted.org/registration-and-information/">robotics...https://maineadulted.org/registration-and-information/</a></p> <p><b>Kate Points</b> (Hub 9 Adult Ed) – York County Community College along with YC Adult Education co-planned an Upcoming York County Education Summit for the first time. Offering career building skills, including resume building, work life balance, time management, housing and more.</p> <p><b>David Watts</b> (HUB 7 Adult Ed) – Bridge to employment two-year grant underway for new Mainers in hospitality, manufacturing, transportation, healthcare.</p> <p><b>Molly Ginn</b> (Penobscot Job Corps) – March 29 and April 26 open houses, bringing busloads of youth to visit JobCorp. Please visit or reach out if interested.</p> <p><b>Kate Hannon</b> (A4TD) – Actively recruiting low income, unemployed seniors or over 55 for training and development leading to employment. Currently recruiting for offsite and remote training with community partners.</p> <p><b>Marianne Doyle</b> (Hub 8 Adult Ed) – Southern Maine Community College Adult Ed staff hired to help support healthcare trainings in Scarborough; Harper grant helps with tuition; collectively strengthening academic coordinators.</p> <p>Also in attendance: <b>Erin Benson</b> (CWMWDB), <b>Galen Williamson</b> (NEWDB), <b>George Shaler</b> (Catherine Cutler Institute), <b>Julian Baer</b> (MDHHS), <b>Jamie Clifford</b> (MDHHS), <b>Tracey Cornell</b> (YCCC), <b>Jennifer Bealmer</b> (DHHS)</p>	
<p><b>2. Cross-Training Update</b></p>	<p>CCWI trainings/video share: Brief share of interview discussing A4TD’s Senior Community Service Employment Program</p>	<p>Amy will be following up to schedule video recordings with other partners</p>
<p><b>3. Business Services Report Final Recommendations</b></p>	<p>All contributed to assessment via survey; provided feedback for final draft at last meeting. Among recommendations: Promote business services; Provide cross-training to deepen relationships within communities. Some ideas include meeting with Maine Street Programs. Of the ten full programs in Maine, seven are in the Coastal Counties region.</p>	
<p><b>4. Breakout Rooms &amp; Report Back to Group</b></p>	<ul style="list-style-type: none"> <li>• Summer programming focused on youth but can be utilized by all ages – good options to lead to longer employment.</li> <li>• Use progressive employment opportunities to learn the business/industry.</li> <li>• Research about pockets of employable youth – challenges in hiring youth, motivation – financial gains don’t always work – how to reach untapped potentials. Social Media doesn’t work and can be expensive.</li> <li>• Mental health challenges in target populations. Employers need to understand that it’s not always straight forward, need to convey that the work has meaning, and find alternative ways to attract job-seekers.</li> </ul>	

	<ul style="list-style-type: none"> <li>• Opportunities for those seeking jobs can be overwhelming at times. Next best steps are not always clear.</li> <li>• New Mainers are not always interested in entry level work. Recognizing value.</li> <li>• Communicate and identify single points of contact across sectors.</li> <li>• Relationships – investing time – operate in panic walls, etc. Too focused that not all resources are not clear.</li> <li>• Get staff into Chamber events and get exposed through communities and businesses.</li> <li>• Businesses trust Chambers of Commerce.</li> <li>• Investment – how to add value to meetings with Chambers of Commerce.</li> <li>• Establish pipelines.</li> <li>• Outcomes important – how are employers helping?</li> <li>• Invest in staff time to commit to business outreach.</li> <li>• Marketing/Outreach – how to understand business services and challenges of being a ‘sub’ and internally meeting needs of constituents.</li> <li>• Who to focus on? Individuals who need support and wrap-around services; business needs are not always the most important.</li> <li>• Connections are important.</li> <li>• Need a more cohesive system, need to talk more about what the One-Stop system does. Can’t solve all problems – take System to business owners.</li> <li>• Have contacts within Trades. Not reaching or meeting the employers and the people; very wide scope.</li> <li>• Have common end-goals.</li> <li>• Create understanding with employers that they have support from the One-Stop system.</li> </ul>
<p><b>5. Virtual American Job Center Updates / Opportunities</b></p>	<ul style="list-style-type: none"> <li>• Virtual opportunities: <ul style="list-style-type: none"> <li>○ DWG Grand funding project <ul style="list-style-type: none"> <li>▪ RFP out, being reviewed, 160 questions received</li> <li>▪ Reviews began this week</li> <li>▪ Demonstrations from top applicants will be offered</li> </ul> </li> <li>○ WorkSource Maine RFP is due to go out soon. Will be available virtually and will link to the New American Job Center</li> <li>○ Careeronestop.org <ul style="list-style-type: none"> <li>▪ Great resources – resume building and more</li> <li>▪ Explore Careers tab on site</li> </ul> </li> </ul> </li> </ul>

Next Meeting: June 20, 2023 @ 1:30 PM